



In This Issue:

I. What's Happening at NIA

1. Certification Course for Bancassurance

2. Online Certification Programme for Enterprise Risk Management Professional

II. Regulatory Developments

III. Industry Flash Figures

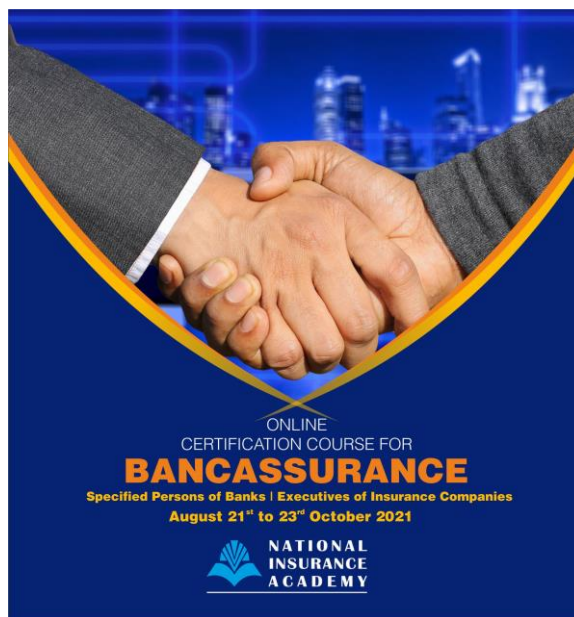
IV. Topical Article

V. Insurance News

I. WHAT'S HAPPENING AT NIA

1. Certification Course for Bancassurance

Insurance products distributed through banking channel appears as a natural choice for mass market clients looking for simple and low-cost products. However the new technological innovations coupled with the challenges of the digital era are expected to put significant pressure in this channel over the coming years. To overcome this challenge, National Insurance Academy is conducting an online certification course for Bancassurance channel to equip the participants with the knowledge and skills that would enable them to distribute insurance products efficiently and effectively.



[Click here for details](#) (press Ctrl + click to follow the link)

2. Online Certification Programme for Enterprise Risk Management Professional

Become a Certified Enterprise Risk Management Professional and earn the IRM designations while studying at National Insurance Academy. Help your employer prepare for and manage the next crisis by getting qualified with IRM's qualifications from Level 1 to 5. IRM's exams cover ERM which is much wider than financial or insurance risk management.

[Click here for details](#) (press Ctrl + click to follow the link)

II. REGULATORY DEVELOPMENTS

1. Regulations

a. IRDAI (Indian Insurance Companies) (Amendment) Regulations, 2021. Click here for the regulation:

https://www.irdai.gov.in/ADMINCMS/cms/whatsNew_Layout.aspx?page=PageNo4524&flag=1

b. Updated Regulations. Click here for all the updated regulations:

https://www.irdai.gov.in/ADMINCMS/cms/whatsNew_Layout.aspx?page=PageNo4133&flag=1

2. Circulars:

a. Standards and Benchmarks for the Hospitals in the provider Network. Click here for the circular:

https://www.irdai.gov.in/ADMINCMS/cms/whatsNew_Layout.aspx?page=PageNo4530&flag=1

b. Withdrawal of Guidelines on "Indian owned and controlled". Click here for the circular:

https://www.irdai.gov.in/ADMINCMS/cms/whatsNew_Layout.aspx?page=PageNo4532&flag=1

III. INSURANCE INDUSTRY FLASH FIGURES FOR JUNE 2021

For monthly insurance industry data, click on:

1. [Life Insurance](#) (Source: LI Council)
2. [Non-Life Insurance](#) (Source: IRDAI)

IV. TOPICAL ARTICLE

Insurance: A Sun Rise Industry

Insurance, which is termed as “A Sun Rise Industry” of our country, true to its reputation, has once again, shown a growth not only in premium income but also in the claim payouts to their policy holders in the financial year 2020-21.

As per the Table-1 given below, Insurance Penetration (Premium as percentage to GDP) & Insurance Density (Premium per capita (In USD)), has shown a positive picture of the Insurance sector in India. Although, our world ranking is low but still the growth is evident.

Table-1

S.No.	Parameter	Country	Life	Non-Life	Total
1	Insurance Penetration %	India	3.2	1	4.2 (Rank-38)
		Hong Kong	19.2	1.6	20.8 (Rank-1)
2	Insurance Density (In USD)	India	59	19	78 (Rank-72)
		Cayman Islands	1067	10422	11479 (Rank-1)

Source: Swiss Re Report Sigma No. 3/2021

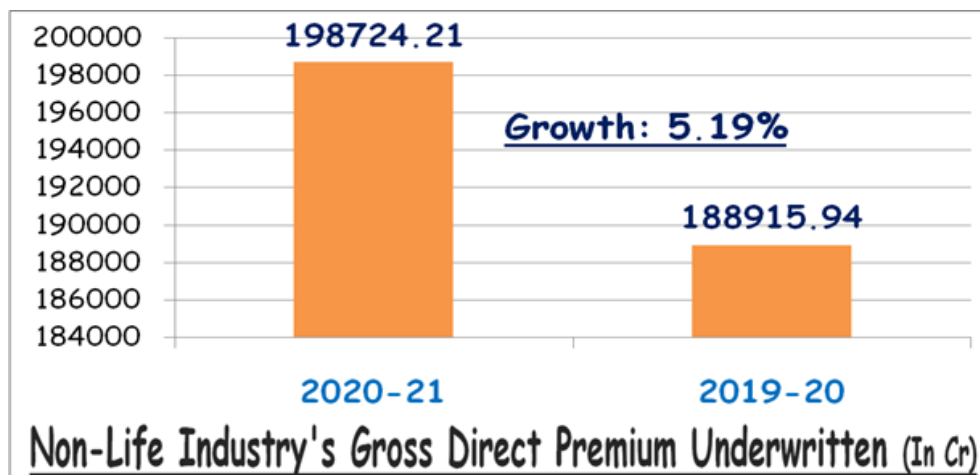
As per the Table-2, Life Insurance Industry registered a Y-O-Y growth of 9.75% in Total premium by collecting Rs 628658 Crores in FY 2020-21.

Table-2

Premium Earned During FY 2020-21 (In Crore)		
Parameters	Premium	Growth %
First year premiums	80800	-21.01%
Renewal premiums	349958	11.61%
Single premiums	197900	26.07%
Total premium	628658	9.75%

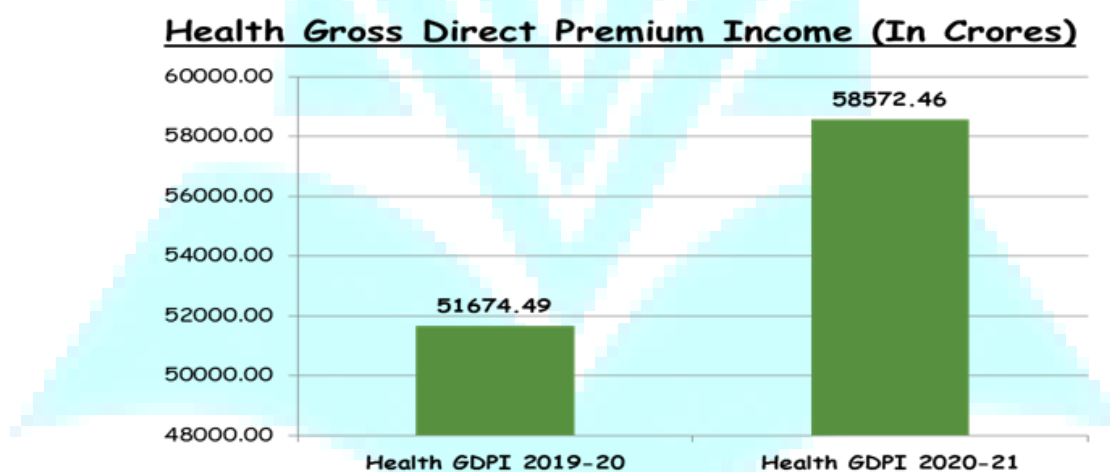
The Non-Life Insurance industry collected Rs 198724.21 Crores of Gross Direct Premium income in FY 2020-21, by registering a Y-O-Y growth of 5.19% (Figure-1).

Figure-1



The Health Insurance Gross Direct Premium income (Non-Life Insurers plus Standalone Health Insurers) collection was Rs 58572.46 Crores in FY 2020-21, registering a Y-O-Y growth of 13.35% (Figure-2).

Figure-2



Today, the need of Insurance as a Risk mitigation tool is felt more by the people. Recently the frequency and severity of Natural Calamities, have resulted into heavy loss of human lives along with financial losses. More and more digital interactions have resulted into large numbers of Cyber-crimes.

Acceleration in Digitization will make it easier and transparent for the Insurers and Insured to communicate among themselves.

With the Higher risk Awareness among the population and to be particular in young growing population which is having a higher disposable income, the insurance industry is only going to go upward.

(Source: GIC Council, Insurance Information Bureau (IIB), Public Disclosures of Life Insurance Companies, Swiss Re Report Sigma No. 3/2021)

(By Mr. Sandeep Pande, Research Associate, NIA)

V. INSURANCE NEWS

IFSCA sets up expert group to suggest road map for longevity finance hub

The International Financial Services Centres Authority (IFSCA) has set up an expert committee to recommend the road map for the development of Longevity Finance Hub. The expert committee is being co-chaired by Kaku Nakhate, Bank of America, Country Head (India), and Gopalan Srinivasan, Ex-CMD, New India Assurance Co. Ltd.

To read the whole article click on:

<https://economictimes.indiatimes.com/news/economy/finance/ifsca-sets-up-expert-group-to-suggest-road-map-for-longevity-finance-hub/articleshow/84410845.cms>

Life Insurance: Data analytics for customised solutions

There is no denying the pandemic has been a true catalyst of transformation in every sense – economic, societal, and personal. For all the uncertainty it posed, it is clear already the future is digital. The scale and speed of digital transformation witnessed globally has proved that digital journey is not a destination, but an evolution. There are two questions that businesses should always be asking: Are customers demanding more from the business? How can you unlock higher value with a more digitally agile operating model?

To read the whole article click on: <https://www.financialexpress.com/money/insurance/life-insurance-data-analytics-for-customised-solutions/2300426/>

Top life insurance mistakes even smart people make

You might be financially savvy, but chances are you are still making bad decisions. From budgeting missteps and impulse purchases to inadequate contingency planning and much more, nobody is immune to financial faux pas.

It is not wrong to make mistakes. A process of self-discovery and learning is often the best way to learn financial management that best suits you.

However, life insurance is one instrument that leaves little room for mistakes, as the brunt of it is often felt by your dependents. As a risk management tool, life insurance seeks to secure the financial interests of your loved ones in your absence and therefore, it is absolutely critical to avoid any mistakes, big or small.

To read the whole article click on: <https://www.financialexpress.com/money/insurance/top-life-insurance-mistakes-even-smart-people-make/2298403/>

National Pension System: LIC, other annuity service providers allowed to handle surrender requests

The Pension Fund Regulatory and Development Authority (PFRDA) has allowed Annuity Service Providers (ASPs) to handle surrender requests from annuitants and intermediaries including Nodal officers of Government Sector without referring to PFRDA, National Pension System Trust (NPST) or Central Record Keeping Agency (CRA).

Under the National Pension System (NPS) rules, the subscribers can exit as per the provisions of PFRDA (Exit and Withdrawal) Regulations which mandates the utilization of a specified amount of accumulated corpus for the purchase of an immediate annuity from any of the listed ASPs like LIC, SBI Life Insurance and HDFC Life Insurance Company etc.

To read the whole article click on: <https://www.financialexpress.com/money/national-pension-system-lic-other-annuity-service-providers-allowed-to-handle-surrender-requests/2298445/>

Follow the 5Cs buying model when purchasing life insurance online

The insurance industry has strengthened its digital outreach to remain relevant amid the Covid-19 pandemic. Purchasing a life insurance policy online is easy, quick, safe, and stress-free provided buyers are discerning while choosing a policy. If you have basic understanding of the 5C's while buying life insurance, it will make your life simpler.

To read the whole article click on: <https://www.livemint.com/money/personal-finance/follow-the-5cs-buying-model-when-purchasing-life-insurance-online-11627271397020.html>

Non-life insurance: Q1 Covid-related claims higher than in entire FY21

The non-life insurance industry has received over 1 million Covid-related claims in the first quarter of the current fiscal year (Q1FY22), higher than in the entire FY21, indicating the severity of the second wave of the pandemic.

According to the General Insurance Council data, which is not publicly available, non-life insurers have received 1.22 million Covid-related claims so far in FY22 and have settled 944,573 of those worth Rs 9,178 crore. In comparison, they had received 986,366 Covid claims in FY21 and settled 849,034.

To read the whole article click on: https://www.business-standard.com/article/economy-policy/non-life-insurance-q1-covid-related-claims-higher-than-in-entire-fy21-121073000033_1.html

Get your motor insurance claim instantly! SBI General Insurance launches Fastlane Claim Settlement

In order to give an optimal claim settlement experience to its customers, SBI General Insurance has launched Fastlane Claim Settlement as a value-add service for its motor insurance customers. The insurance company said in a statement that as a part of this value-add service, customers will have the option of getting their small value motor insurance claims settled almost instantly. This will enhance the customer experience with the settlement time reducing to a few minutes, it added.

To read the whole article click on: <https://www.financialexpress.com/money/insurance/get-your-motor-insurance-claim-instantly-sbi-general-insurance-launches-fastlane-claim-settlement/2297704/>

Seven key points to know while buying a health insurance policy

It takes years for people to do disciplined savings and investments to achieve their life goals. However, one medical emergency in the family during this journey can potentially derail the entire financial planning of the family. A health insurance plan helps people manage this risk to a great extent. A good insurance policy is one wherein the insurer compensates you for over 90%

of your total hospital bills. However, you need to do your research to find such a policy that is truly valuable in terms of the coverage you get and the premium you pay.

To read the whole article click on: <https://www.timesnownews.com/business-economy/personal-finance/insurance/article/seven-key-points-to-know-while-buying-a-health-insurance-policy/790163>

Aadhaar & mobile can be used effectively for pension, insurance services:

UIDAI CEO Saurabh Garg

The Aadhaar and mobile ecosystem in the country can be effectively leveraged for offering pension and insurance services in a safe and transparent manner, just like the JAM trinity (Jan Dhan, Aadhaar and Mobile), which is now being used to provide benefits through 300 government services and has clocked 773 crore transactions in FY21, UIDAI CEO Saurabh Garg said.

To read the whole article click on: <https://www.financialexpress.com/money/aadhaar-mobile-can-be-used-effectively-for-pension-insurance-services-uidai-ceo-saurabh-garg/2300414/>

Changes to deposit insurance laws: How account holders will gain

The Union Cabinet has cleared changes to the deposit insurance laws to provide funds up to Rs 5 lakh to an account holder within 90 days in the event of a bank coming under the moratorium imposed by the RBI.

To read the whole article click on: <https://indianexpress.com/article/explained/explained-what-is-deposit-insurance-law-changes-benefit-account-holders-7428921/>

Rajasthan Govt's Covid insurance scheme benefits 1.2 lakh people in 3 months

Rajasthan Government's insurance scheme, MukhyaMantri Chiranjeevi Swasthya Bima Yojna has benefitted more than 1.2 lakh people of Rajasthan within the first three months of its launch. The scheme was launched during the second wave of the COVID pandemic. The MukhyaMantri Chiranjeevi Swasthya Bima Yojna has already registered more than 1.3 crore families that are nearly 80 per cent of the state population.

To read the whole article click on: <https://bfsi.eletsonline.com/rajasthan-govts-covid-insurance-scheme-benefits-1-2-lakh-people-in-3-months/>

Insurance Ombudsman: A shoulder to lean on when your insurer lets you down

Its nice to have a wise and friendly uncle who will sort out misunderstandings between you and your parents or siblings! When you have a problem with your insurance company, the Insurance Ombudsman is such an uncle. There are 17 of them across the country; their only job is to listen to your complaints and sort the issue out with your insurance firm. The advantage is that the ombudsman knows all about insurance and his quasi-judicial orders are binding on the insurance company.

To read the whole article click on: <https://www.thehindu.com/business/a-shoulder-to-lean-on-when-your-insurer-lets-you-down/article35515747.ece>

Need for relaunch of PMAY scheme with in-built credit-linked insurance: CII

Industry chamber CII on Sunday called for relaunch of the Pradhan Mantri Awas Yojana (PMAY) scheme with mandatory life insurance for all borrowers to ensure that the intent of providing 'Housing for All' does not take a hit due to death or disability of the primary borrower.

The PMAY is the ambitious mission of the government aimed at 'Housing for All' as India completes 75 years of Independence by the year 2022.

The scheme, however, falls short of covering the risk of death or disability of the borrower as the loans sanctioned under the scheme do not have an in-built insurance provision, the chamber.

To read the whole article click on: https://www.business-standard.com/article/economy-policy/need-for-relaunch-of-pmay-scheme-with-in-built-credit-linked-insurance-cii-121072500315_1.html

Insurance firm must pay third-party damages even if vehicle is hired out: Supreme Court

The liability of a insurance company to pay third-party damages does not freeze merely because the vehicle has been hired out by the registered owner, the Supreme Court has held in a recent order.

The insurance company would still have to pay up in case of an accident and cannot lob the responsibility on to the hirer.

Both the insurance policy and the vehicle are transferred into the possession of the hirer on the basis of an agreement with the registered owner. The hirer becomes the 'owner' for a specified period.

To read the whole article click on: <https://www.thehindu.com/news/national/insurance-firm-must-pay-third-party-damages-even-if-vehicle-is-hired-out-supreme-court/article35458832.ece>

India needs more private insurance companies. Govt must use Covid trigger to make this happen

The Union Cabinet has cleared amendments paving the way for privatisation of one state-owned general insurance company.

In her budget speech, Finance Minister Nirmala Sitharaman had said that the government will take up two public sector banks and one general insurance company for privatisation in the current financial year.

To read the whole article click on: <https://theprint.in/ilanomics/india-needs-more-private-insurance-companies-govt-must-use-covid-trigger-to-make-this-happen/705813/>

Covid martyrs: Karnataka sent 2nd highest number of insurance claims

Data from the Union ministry of health and family welfare shows the central government received total 1194 applications from families of healthcare workers who died due to Covid-19 infections seeking life insurance benefits under the Pradhan Mantri Gareeb Kalyan Yojana. The highest number of claims - 182 - are from Maharashtra, followed by Karnataka (129).

To read the whole article click on: <https://timesofindia.indiatimes.com/city/bengaluru/karnataka-sent-second-highest-number-of-insurance-claims/articleshow/84845780.cms>

ICICI Lombard, Dr Reddy's wellness arm tie up for cashless outpatient services to policyholders

ICICI Lombard General Insurance Company and Dr Reddy's Laboratories-owned SVAAS Wellness have joined hands to offer cashless outpatient services to health insurance policyholders. "The partnership marks the launch of Dr Reddy's digital health solution SVAAS and demonstrates ICICI Lombard's deeper foray into the wellness space," they said in a joint statement. It is a first-of-its-kind integrated and cashless digital health solution in India.

To read the whole article click on: <https://www.financialexpress.com/money/insurance/icici-lombard-dr-reddys-wellness-arm-tie-up-for-cashless-outpatient-services-to-policyholders/2298984/>

Gujarat in bottom 5 with fewer insured women

With fewer women in the workforce, Gujarat ranks among the bottom five states with the least number of women having life insurance coverage.

Only 27% life insurance policy holders in Gujarat, one of the most industrialised states in the country, are women. This is much lower than the all-India average of 32%, states Insurance Regulatory and Development Authority of India (IRDAI) in its annual report for 2019-20.

To read the whole article click on: <https://timesofindia.indiatimes.com/city/ahmedabad/guj-in-bottom-5-with-fewer-insured-women/articleshow/84806065.cms>

Lloyd's launches climate action plan to accelerate transition to net zero

Lloyd's, the world's leading marketplace for commercial, corporate and specialty risk solutions, has set out how the insurance industry will partner with critical industries to support and accelerate the transition to a low carbon economy.

The Lloyd's climate action roadmap includes a number of wide-ranging, practical steps that will help accelerate the transition of multiple industries to net-zero carbon. Many of the actions set out in the roadmap will be delivered at pace in 2021, and through the Lloyd's-chaired Sustainable Markets Initiative (SMI) Insurance Task Force launched last month.

To read the whole article click on: <https://www.asiainsurancereview.com/News/View-Newsletter-Article/id/77415/Type/eDaily/Global-Lloyd-s-launches-climate-action-plan-to-accelerate-transition-to-net-zero>

Singapore: NTUC Income launches the island's first subscription-based insurance

NTUC Income (Income) has become the first insurer in Singapore to offer insurance in customisable subscription packs with no lock-in periods. The product is called TRIBE. At launch, TRIBE offers three modular insurance packs – Essentials Pack, Child Pack, and Recovery Pack – and customers can subscribe to and customise their chosen pack based on their needs and desired insurance premiums. Via a user-friendly digital interface, customers can upsize and downsize their insurance coverage flexibly within each pack, as well as by mixing and matching insurance plans across packs to find a combination that is just right for them. To read the whole article click on: <https://www.asiainsurancereview.com/News/View-Newsletter-Article/id/77407/type/eDaily/Singapore-NTUC-Income-launches-the-island-s-first-subscription-based-insurance>

Global: Legacy of healthy lifestyle becomes more important than leaving behind wealth - HSBC Life

Health legacy is emerging as people look forward to a life beyond the COVID-19 pandemic, according to the findings of a new global study by HSBC Life - the HSBC Group's insurance business.

The +Factor study – a survey of over 10,000 participants aged 18 to over 80 across mainland China, Hong Kong, Singapore and the UK – reveals that more than four in five (81%) respondents believe that passing on healthy lifestyle habits is becoming more important than passing on wealth; the belief in health & wellbeing as a priority is stronger amongst people in the 25 to 34 age group (84%).

To read the whole article click on: <https://www.asiainsurancereview.com/News/View-Newsletter-Article/id/77388/Type/eDaily/Global-Legacy-of-healthy-lifestyle-becomes-more-important-than-leaving-behind-wealth-HSBC-Life>

Japan: Non-life insurance sector's profitable underwriting supports stable outlook

The market segment outlook on Japan's non-life insurance industry, predominantly driven by

carriers' profitable underwriting performance amid the COVID-19 pandemic, is stable, says AM Best in a report.

According to the new Best's Market Segment Report, titled, "Market Segment Outlook: Japan Non-Life Insurance", premium rate adjustments, which are likely to improve the profitability of the fire insurance line; and solid risk-adjusted capitalisation to weather potential financial market volatility also are key supporting factors behind the stable outlook.

To read the whole article click on: <https://www.asiainsurancereview.com/News/View-Newsletter-Article/id/77375/Type/eDaily/Japan-Non-life-insurance-sector-s-profitable-underwriting-supports-stable-outlook>

Singapore: Registration opens for inaugural ASEAN green insurance research hackathon

The Singapore College of Insurance (SCI) is organising the first-ever ASEAN research hackathon on green insurance and sustainable risk management, in collaboration with the ASEAN Insurance Council. Registration to take part in the event is now open.

To read the whole article click on: <https://www.asiainsurancereview.com/News/View-Newsletter-Article/id/77325/Type/eDaily/Singapore-Registration-opens-for-inaugural-ASEAN-green-insurance-research-hackathon>

Please share your feedback at <http://niapune.org.in/in-feedback>